

A photograph of four young trees with dense, vibrant green foliage, standing in a row in a grassy field. The trees are the central focus, with their canopies filling most of the frame. The grass is a bright, healthy green, and the overall scene is bright and natural. The text 'QUINCY HAMMOND LANDSCAPE ARCHITECT' is overlaid in white, uppercase letters across the middle of the image.

QUINCY HAMMOND LANDSCAPE ARCHITECT

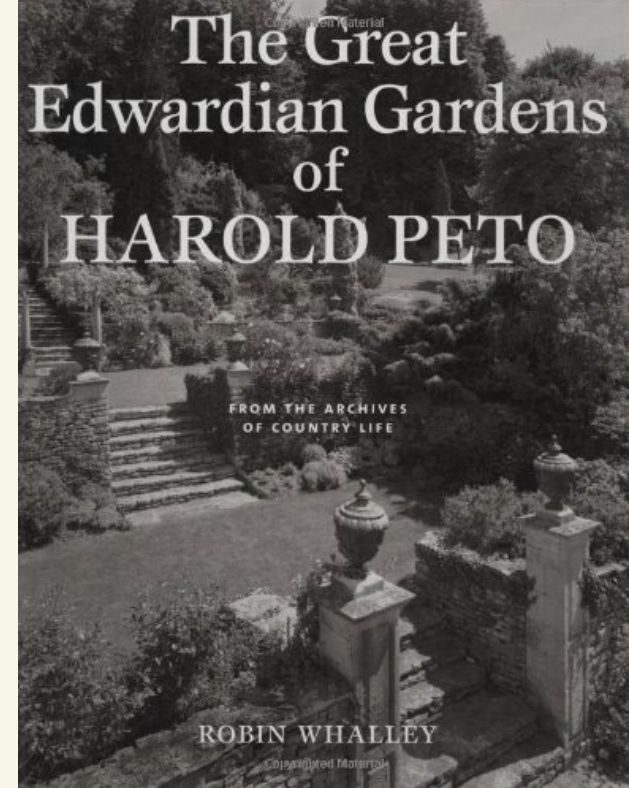
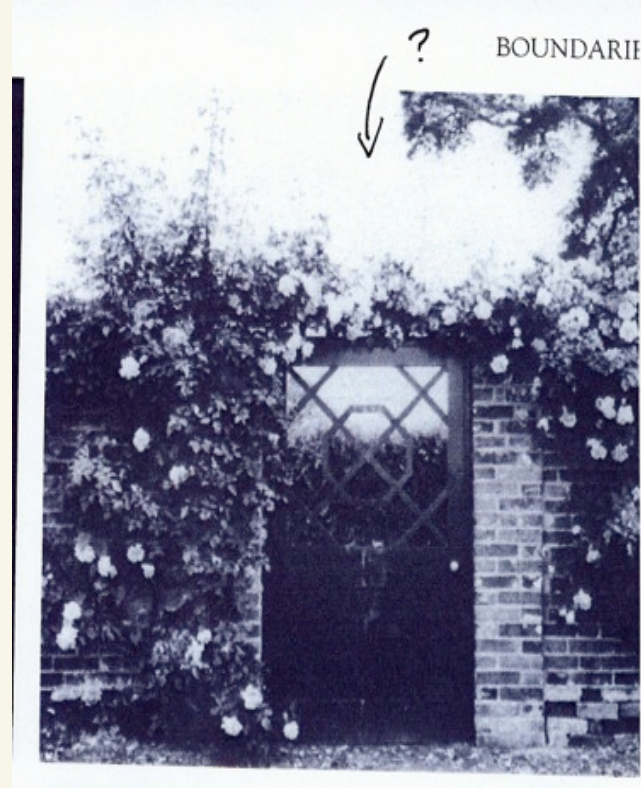
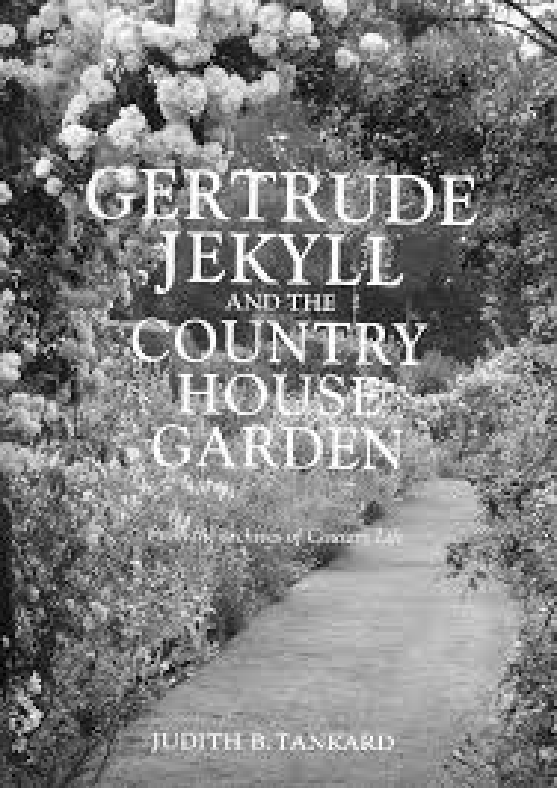
LEARNING OBJECTIVES

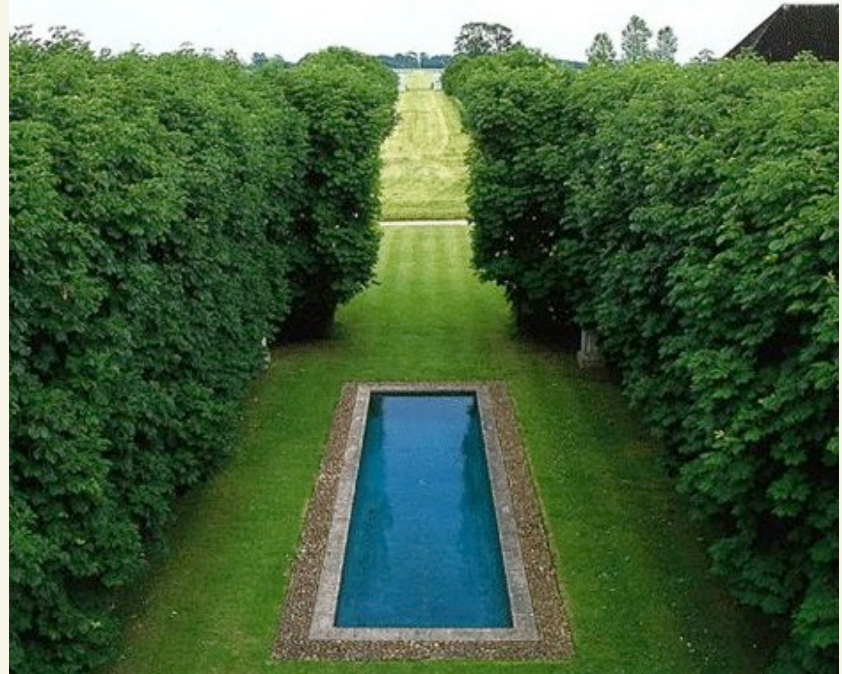
1. Discuss Quincy's landscape architecture background and how it influenced her decision to become a sole practitioner
2. Understand how one-on-one relationships with clients have informed the conceptual development of the projects and allowed long-term involvement in their maintenance and development
3. Review tools and tips for office administration, marketing and technology specific to the sole practitioner
4. Explore the challenges of working alone

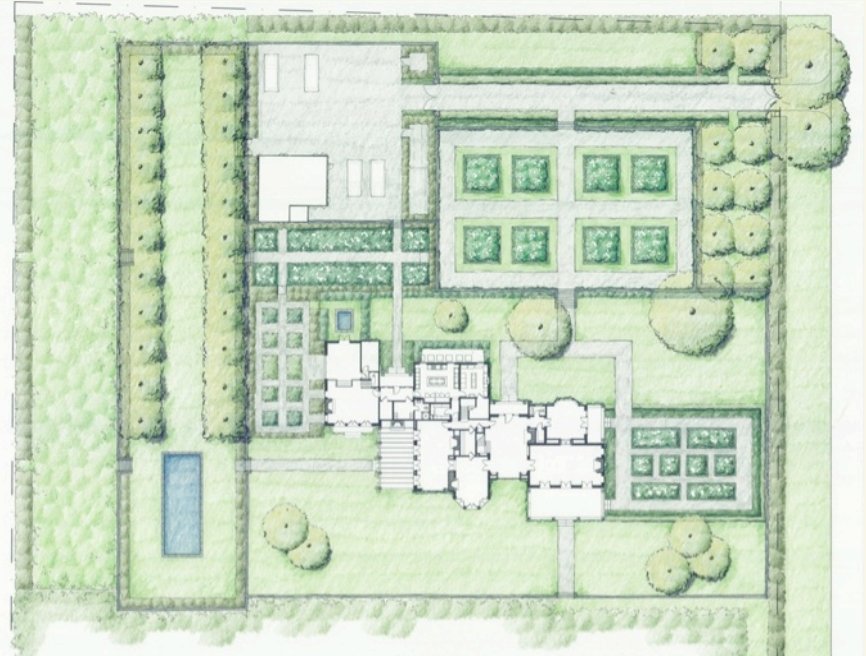
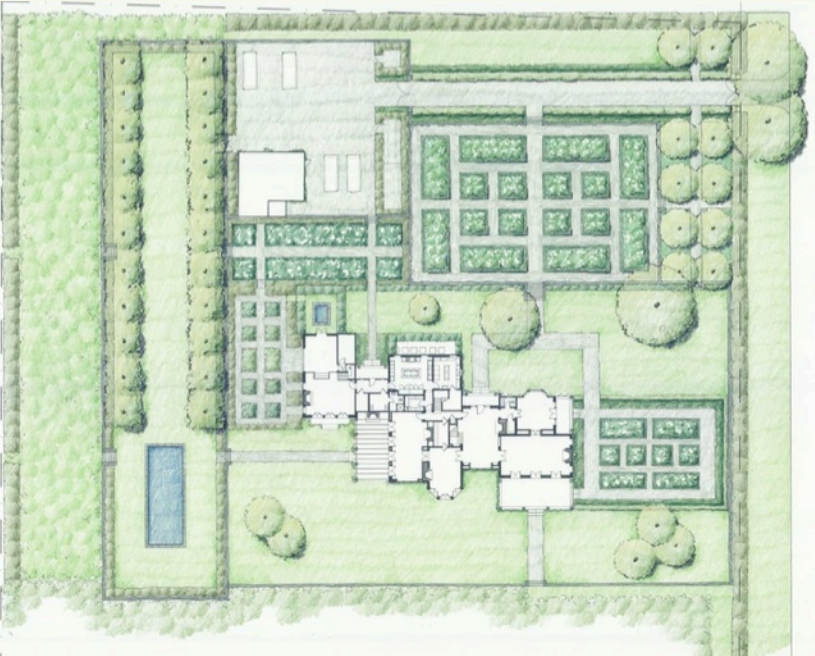
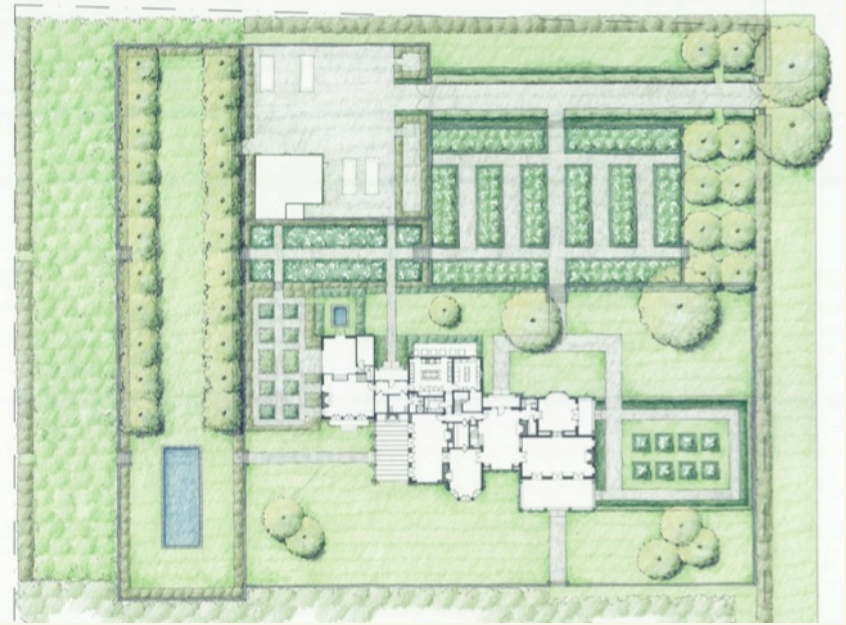
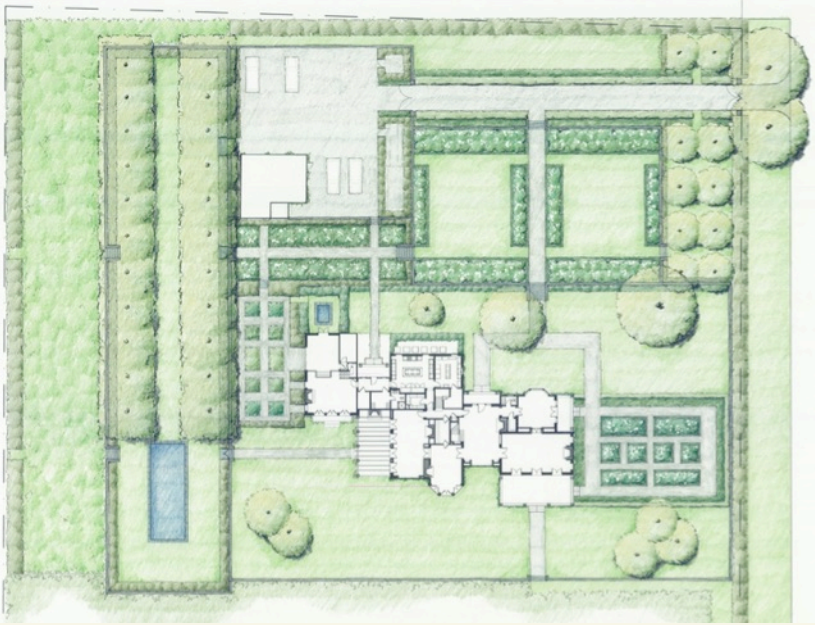


WATERMILL, NEW YORK





















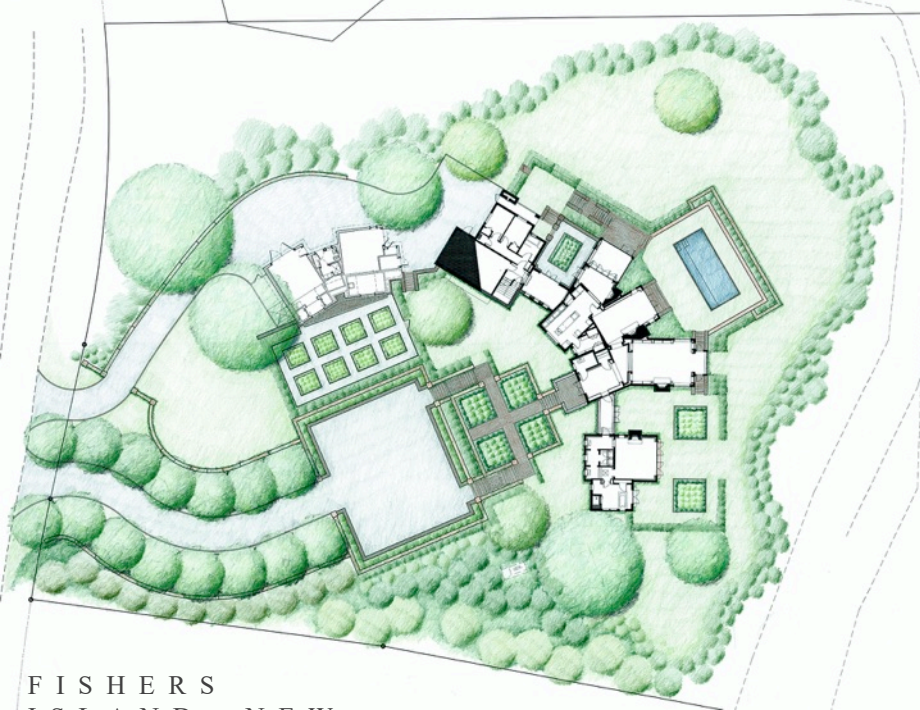












FISHERS
ISLAND, NEW
YORK
COLUMBU
S, OHIO

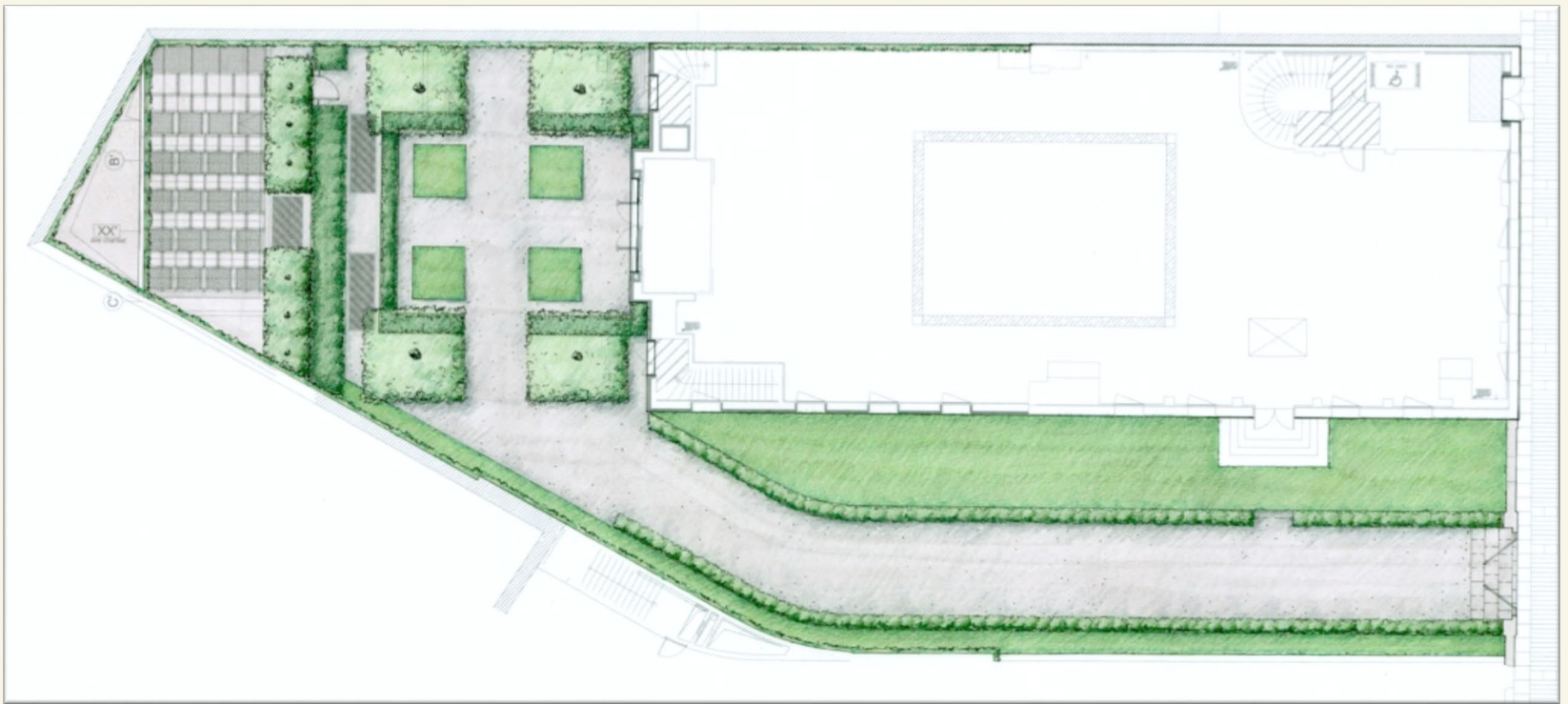
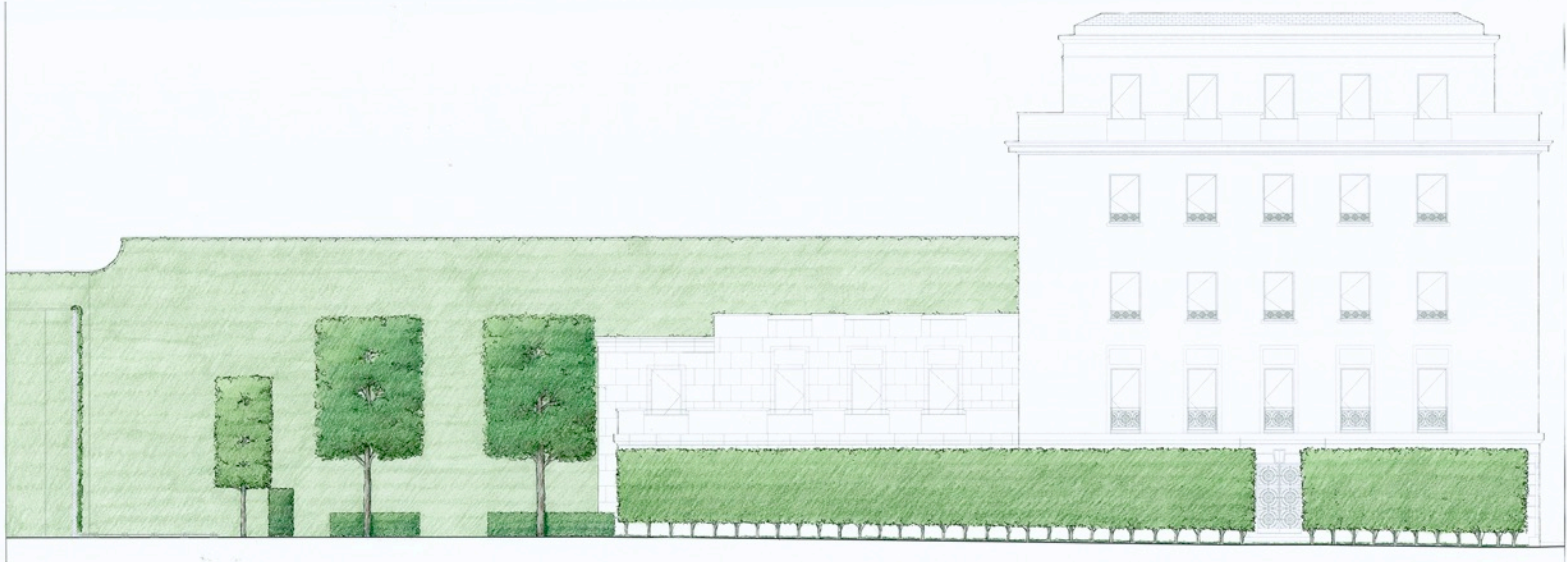


NEW YORK,
NEW YORK

PARIS, FRANCE



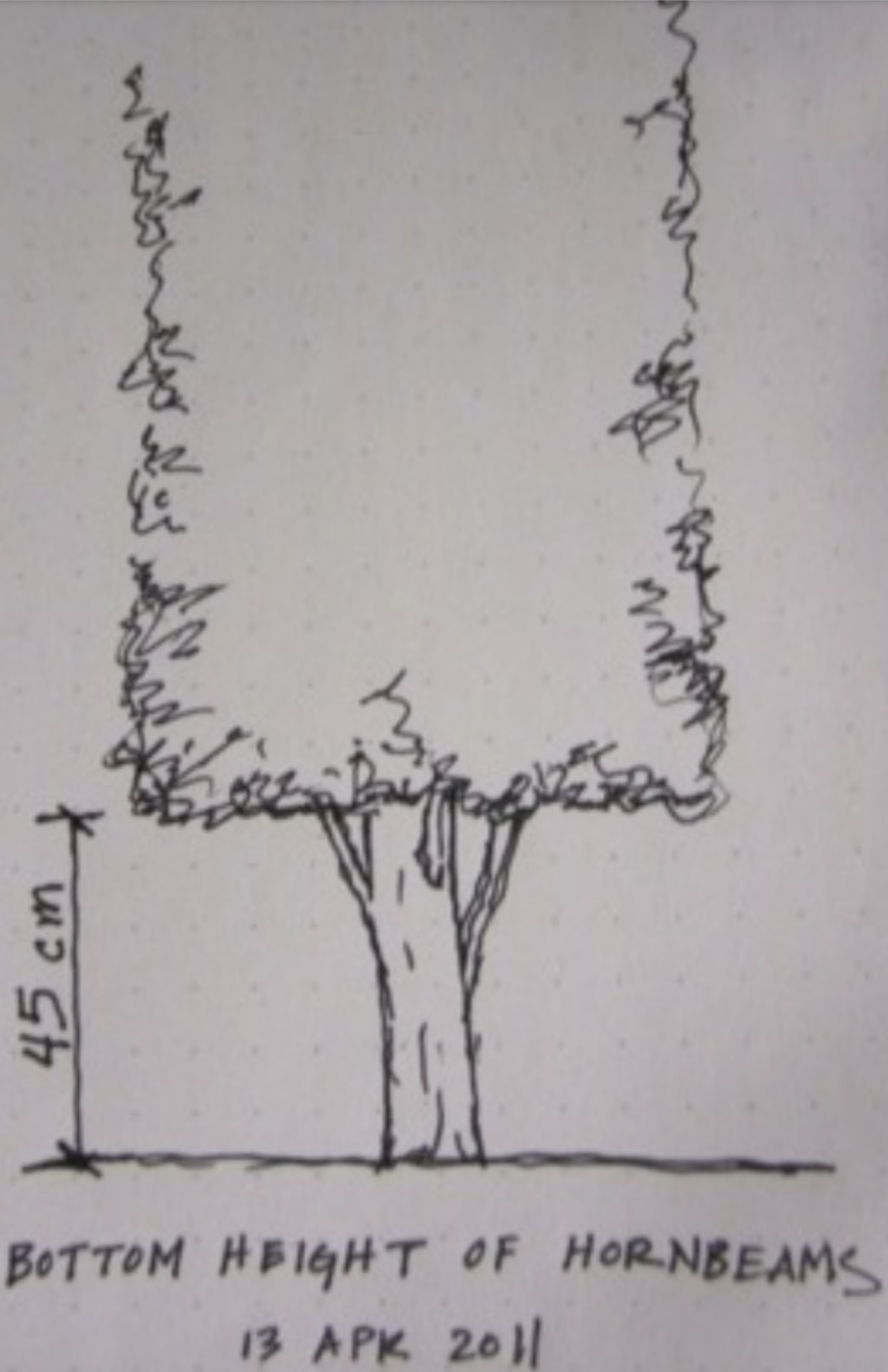












BOTTOM HEIGHT OF HORNBEAMS

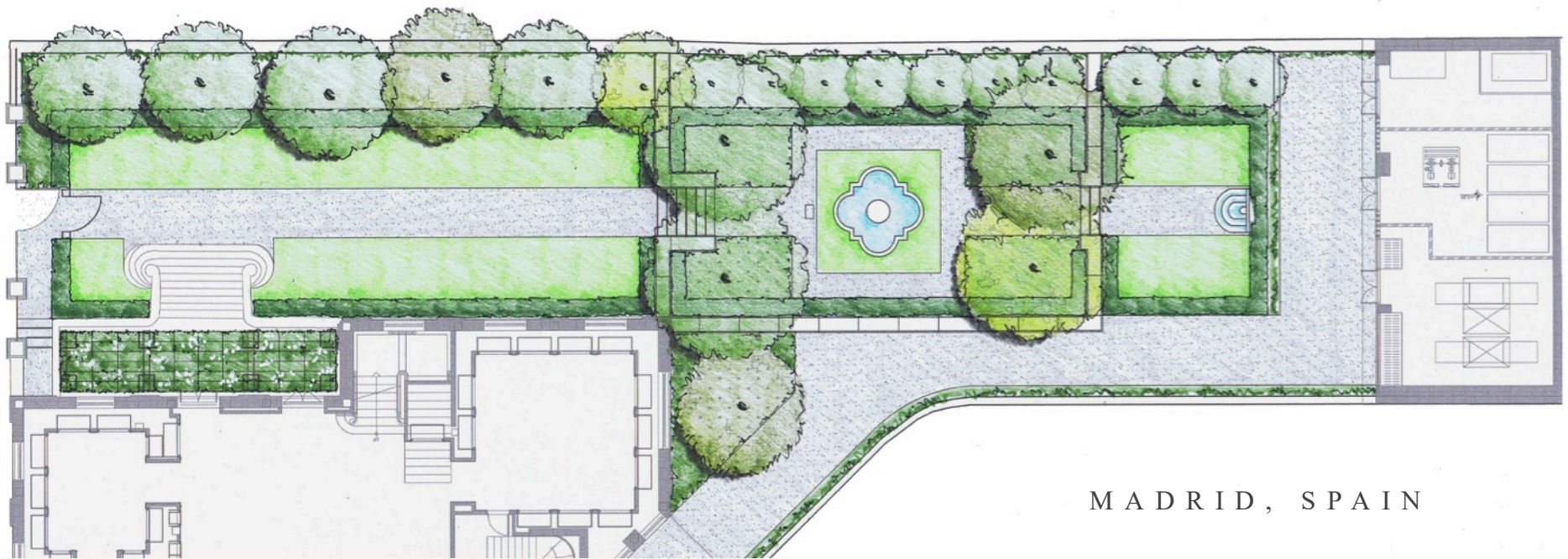
13 APR 2011











MADRID, SPAIN





PHASE 1:
BUILD GARAGE

PHASE 2:
INSTALL GARDENS

PHASE 2:
BUILD NEW
MAIN HOUSE

PHASE 3:
DEMOLISH
2nd LOT MAIN
HOUSE

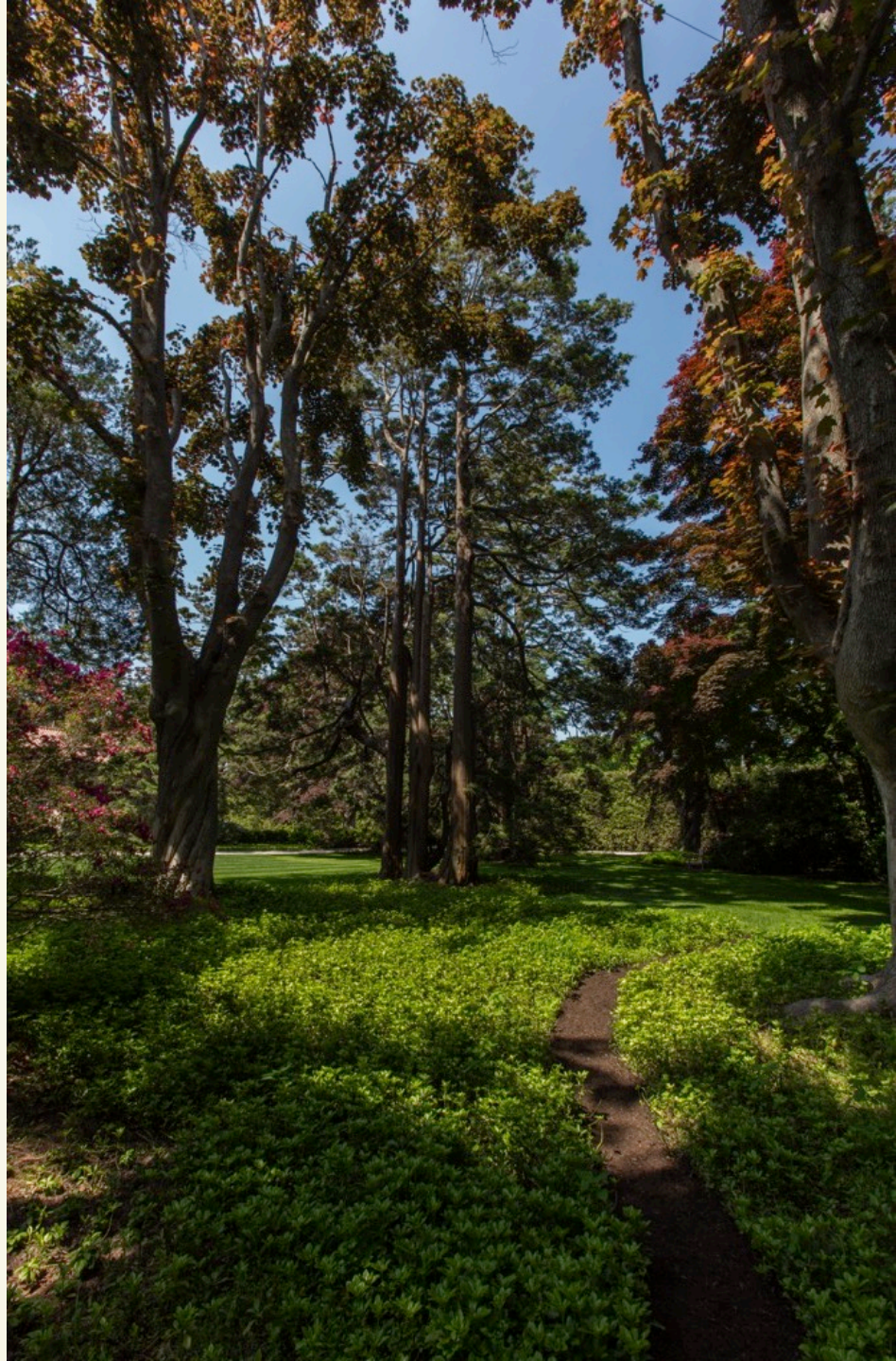
PHASE 3: BUILD
NEW DRIVEWAY

PHASE 1:
BUILD
GUEST HOUSE

SOUTHAMPTON, NEW YORK

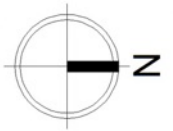
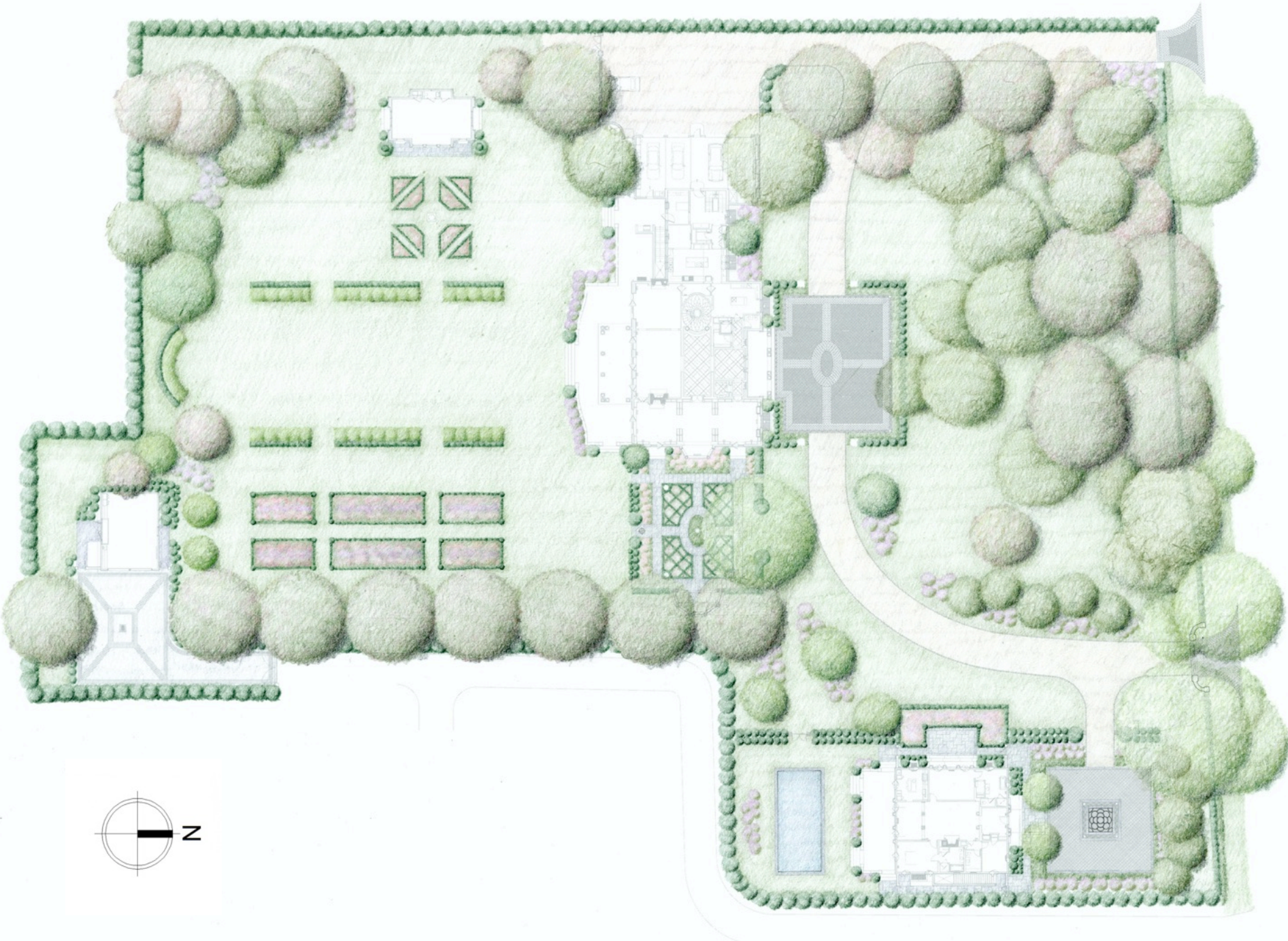


RESIDENCE OF MRS. A. M. HOYT, SOUTHAMPTON, N. Y.







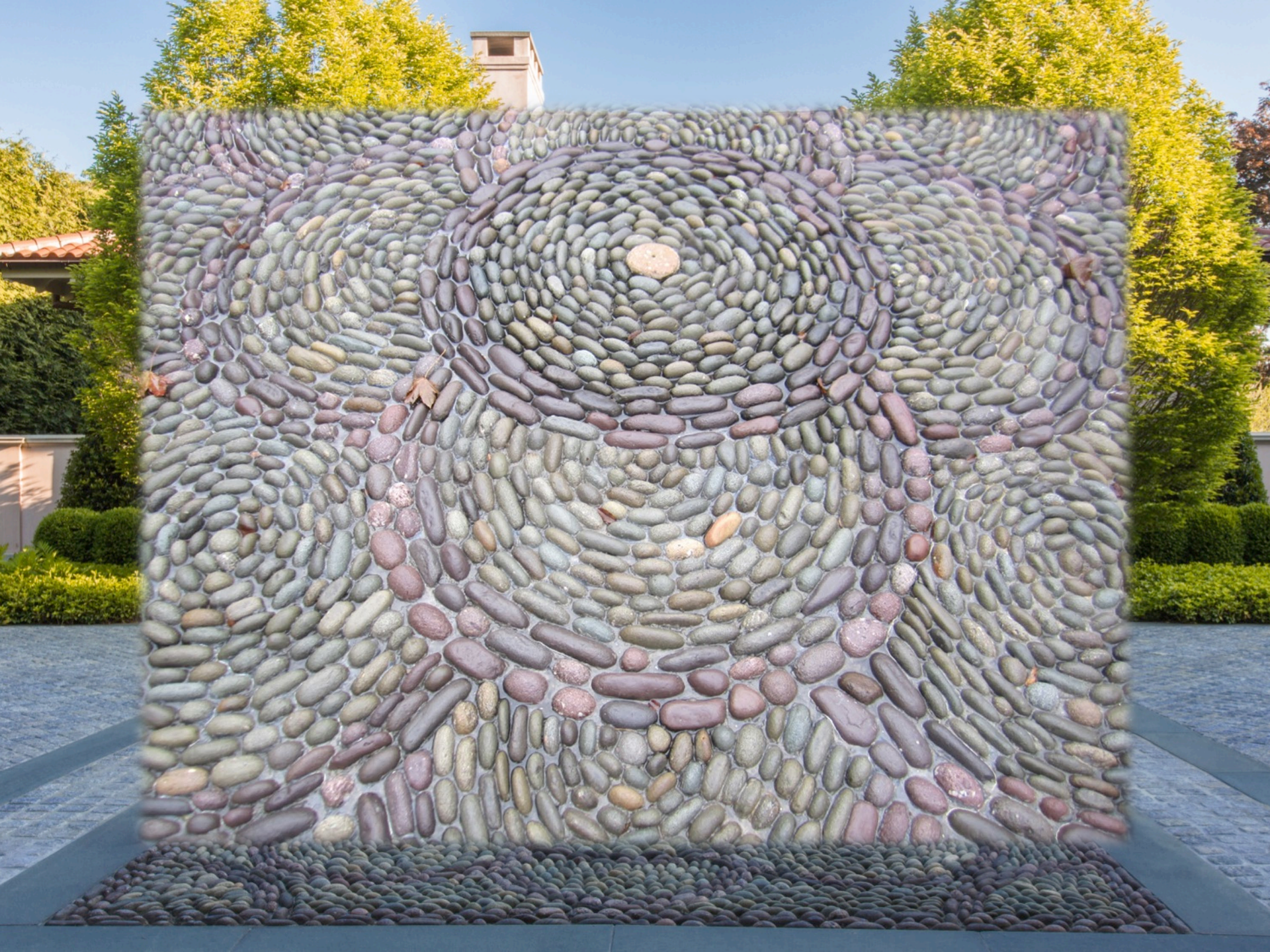




















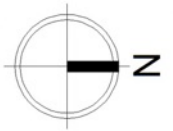
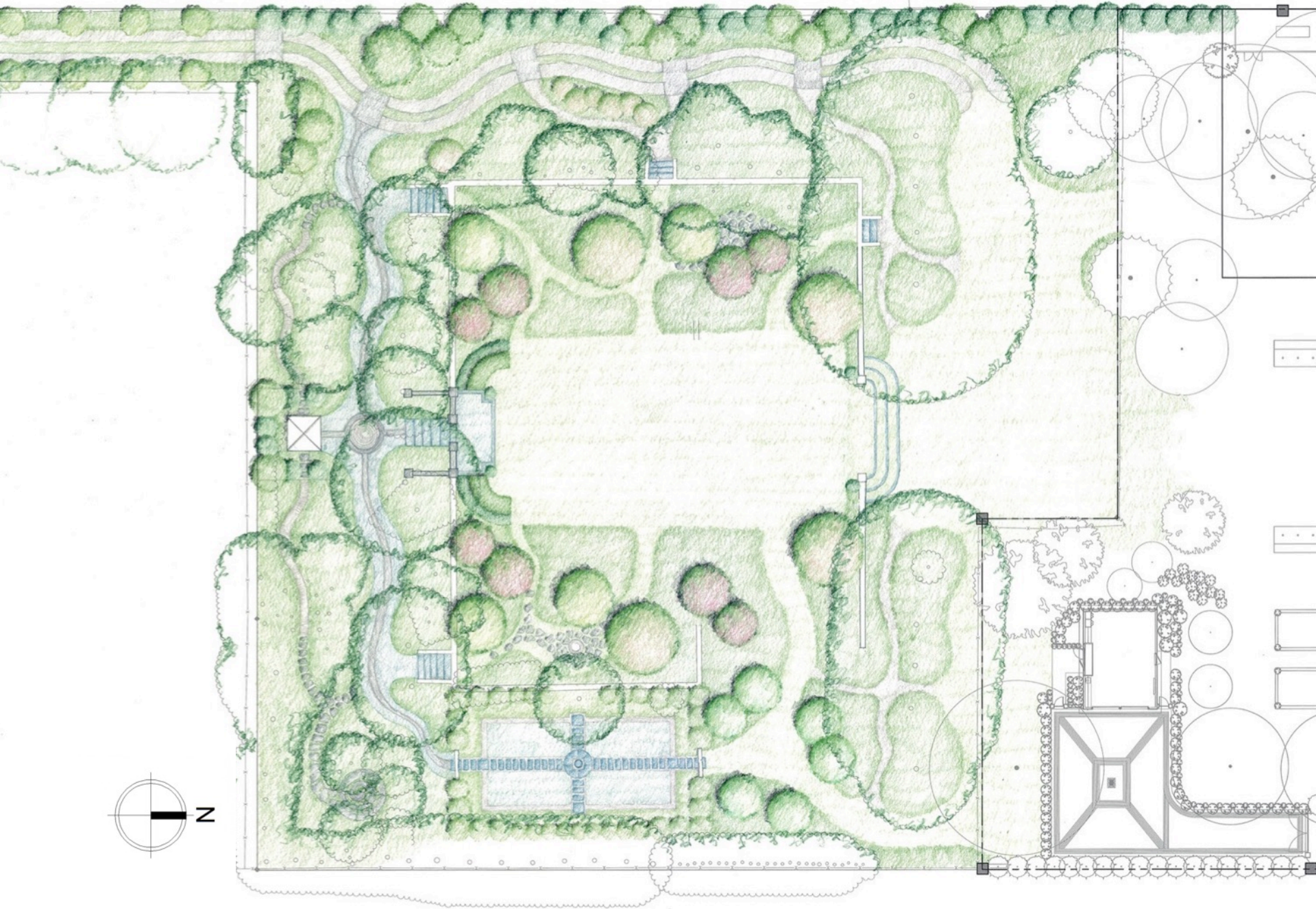




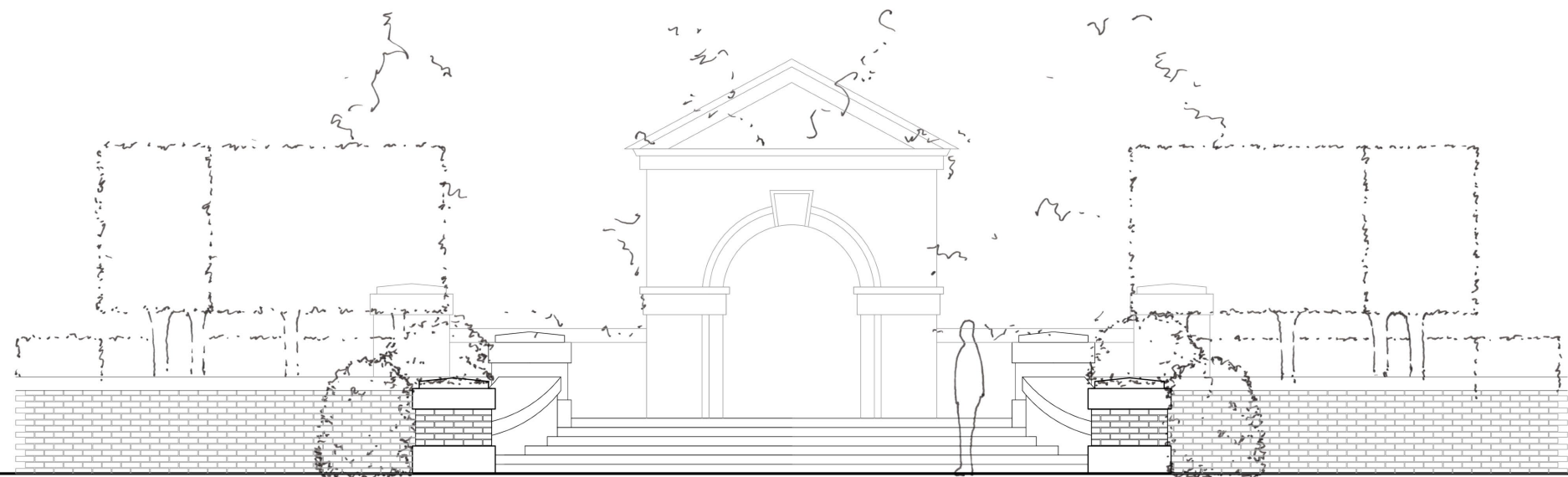
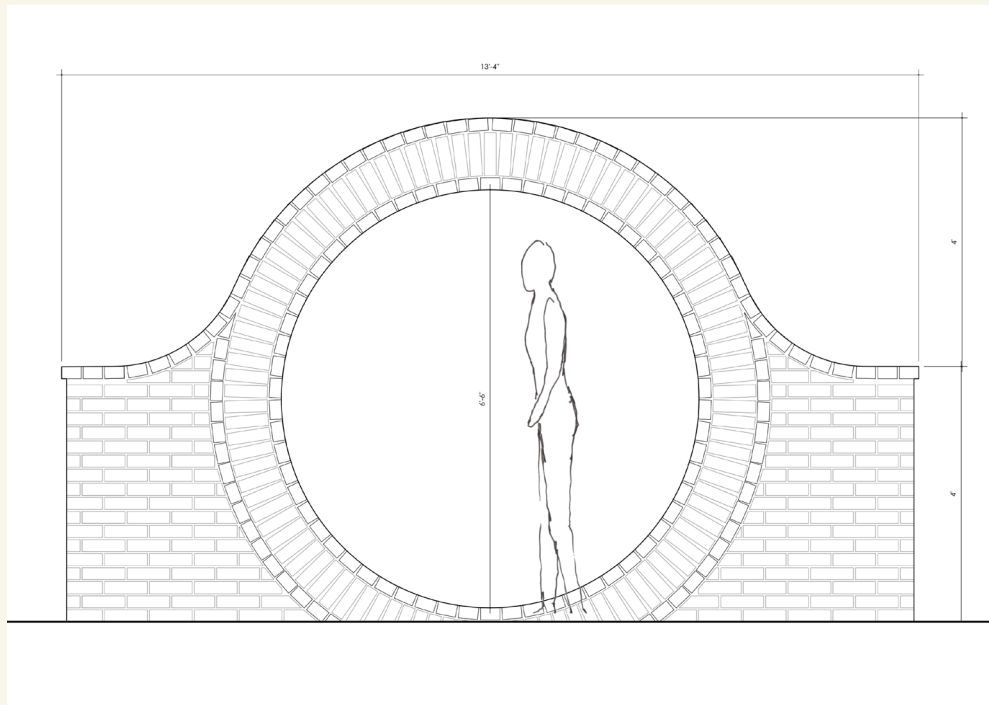














TIPS

TRICKS

TOUGH PARTS

A photograph of four young trees with dense, vibrant green foliage, standing in a row in a grassy field. The trees are the central focus, with their trunks visible at the bottom. The background is a bright green lawn. The text 'QUINCY HAMMOND LANDSCAPE ARCHITECT' is overlaid in white, uppercase letters across the middle of the image.

QUINCY HAMMOND LANDSCAPE ARCHITECT